

Estate Sales & Services Information

WHAT THIS BUSINESS UNDERSTANDS:

- With the passing of a loved one, it can be difficult to sort out the entire contents of a home, accumulated over a lifetime. It is even more daunting to decide what to do with everything remaining after the family has removed all items of sentimental value.
- Down-sizing to go into an assisted living facility or nursing home can be a painful process, including parting with and selling any of your accumulated items.
- Moving or relocating can be an exhausting process. Often times, there are a large amount of items that you cannot take with you and need to sell.
- Maybe you have collected too much stuff and just want to sell!
- In any case, an estate sale & service company is here to help!



Business Values

Professionalism, compassion, efficiency, and honesty through full disclosure.

To find out about local sales in your area, visit www.EstateSales.net and enter your zip code



Helpful tips for your own research:

- attend a sale of your prospective company choice to see how they run a sale.
- ask other attendees why they prefer one company's sales over others.
- seek out testimonials from persons who have hired said company.
- information is your right! Do not be afraid to ask questions!
- a company that gives you ultimatums and does not fully disclose the process to you should be further researched
- if a company does not entertain the aforementioned values, research them further

What is an estate sale & services company?

A Turn-Key Solution For:

- Liquidating an estate
- Down-Sizing into an assisted living or nursing home facility
- Moving or Relocating
- Emptying out and cleaning homes for occupancy or a real estate listing

Also referred to as a:

Professional "Tag Sale or Moving Sale" Company

(not to be mistaken for a "garage sale" due to the intensive process, the scale, and the care with which the sale must be organized and carried out professionally)

"Keep it simple,
keep it honest,
Make them happy."

- LetsPlayTagSales

HOW SHOULD AN ESTATE SALE & SERVICE COMPANY SERVE YOU?

- Begin with a free, no obligation consultation to help you decide whether an estate, downsizing, relocation sale or other service is the best choice for you.
- Take whatever steps necessary to assess your needs, explain how their services can answer those needs, and answer ANY questions you may have about the process.
- Disclose all costs associated with your sale.
- Study the physical arrangement of the home to determine how to best showcase the estate.
- Clean the home and prepare the premises for the sale event.
- Sort, organize, and attractively display items agreed upon to be sold.
- Research values and "going rates" for items. (through appraisal certification).
- Conduct the sale in the appropriate time frame.
- Take full responsibility for the entire process, from start to finish.
- Keep accurate records of items sold in specialized sale books.
- After the sale's conclusion, working with the client to figure out the next steps necessary as per circumstance.
- Bring motivated buyers to your sale to ensure maximum profitability.



WHY HIRE A COMPANY?

- An estate sale & services company should be hired to conduct this process to ensure that the sale event is safe, organized, and profitable.
- Through extensive experience in this industry, the specific company will be able to bring motivated buyers to your sale to ensure your sale is profitable.
- A company will bring all necessary tools and safety equipment in order to ensure the sale is conducted in a safe, organized, and streamlined manner.
- Depending on the size of the sale, the company will be able to provide all necessary employees to carry out the sale in the aforementioned ways.
- Why worry? A company experienced in this process will be able to answer your questions and help you from start to finish.

WHAT FEES CAN I EXPECT?

Some companies will charge a minimum for your sale and others will not. The latter choice is optimal because all company costs will be included in an agreed upon % which will be deducted from the total profits at the conclusion of your sale. These costs include but are not limited to:

- Necessary advertising to bring buyers to your sale.
- Supply costs for the organization and security of the sale.
- Necessary employees to be present during

